

Keeping Pace With Changing Trends

Chase Products Company

Judith Albazi - President & Chief Operating Officer

Chase Products has been manufacturing products to improve our customers' and end-users' environment for over 80 years. As science and technology have evolved, we have kept pace—and often set the pace. As building designs and materials have changed, Chase has developed products to support these changes.

Now, as never before, the men and women responsible for our workplaces, schools, hospitals and other facilities must juggle ongoing cleanliness and maintenance needs with tight budgets and environmental concerns. It's certainly a challenge. We suggest that as they search for affordable,

reliable products, they recognize the value that a proven manufacturer brings to the table. With Chase, for example, you have:

- A manufacturer who has supplied its categories specifically to the JanSan industry for more than 40 years.
- A family-owned company that has grown in a consistent, reasoned manner. While our facilities and capabilities have grown over the years, our size allows us to retain individual responsibility and rigorous oversight.
- A company that develops and manufactures its own formulations.
- An innovator that was the first to convert to tin-free containers which use 100 percent more recycled steel.
- An aerosol pioneer that not only developed many of the original aerosol products, but has expanded its offerings to include cleaning wipes and concentrated liquids.
- A business partner with consistently competitive pricing.
- · A manufacturer with a virtually nonexistent defect

rate, that defines Quality as "conformance to requirements every time."

- Warehousing and shipping departments that always have Chase brands in stock, and can ship to distributors quickly in 24 hours if desired to help control the customer's inventory investment.
- •A source of a wide variety of cleaners, polishes, air fresheners, insecticides and disinfectants, including fungicidal products to combat mold and mildew encroachment.
- An environmentally responsible company that does not use misleading marketing and advertising claims,

particularly on "Green" cleaning.

• Aerosols that are effective and efficient, and reduce the waste of chemicals and time, since they cannot be spilled, do not require mixing, and allow the user to easily

dispense only the amount needed.

Please remember that being entrusted with the health of buildings and the people in them is no small responsibility, but one we are happy to share with you.

Sincerely,

Julith h. allagi

